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## For Immediate Release

### RTI Appoints Tech Source as Full-Line Mid-Atlantic U.S. Distributor

**SHAKOPEE, Minn. — June 21, 2011** — Remote Technologies Incorporated (RTI) today announced that it has named Tech Source as distributor of the company's professional-grade, integrator-friendly control solutions in the Mid-Atlantic United States. Under the agreement, Tech Source will distribute and provide technical support for RTI's entire line of award-winning handheld and in-wall controllers, central processors, audio distribution solutions, and related accessories throughout Southern New Jersey, Eastern Pennsylvania, Delaware, Maryland, Washington, D.C., and Virginia.

Based in Montgomeryville, Pa., Tech Source has been a leading distribution firm to the custom installation and consumer electronics markets in the Mid-Atlantic U.S. for over 15 years. To support its network of dealers in the region, the company offers a distinguished product portfolio, supported by an award-winning staff with unparalleled sales and technical experience.

"Tech Source enjoys a well-earned reputation for quality and technical excellence, and we are pleased they have added RTI control solutions to their very selective product line-up," said Pete Baker, vice president of sales and marketing for RTI. "For our Mid-Atlantic customers and Tech Source's vast dealer network, this partnership means greater access to our intuitive control solutions, bolstered by outstanding technical support."

"When it comes to control solutions, the market demand is for intuitive products that combine a sleek modern design with simple operation of all A/V components or environmental systems. In addition, end users are discovering the benefits of augmenting local control with the ability to monitor systems remotely on a mobile device or PC," said Brett Neiderman, Tech Source president. "RTI has listened to the market and responded with a wide range of cost-effective control products packed with advanced functionality normally found with more expensive products. We are excited to add RTI's solutions to our product line-up and provide our customers with their many benefits."

More information on Tech Source Distributors is available at <http://www.techsourcedist.com>.

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### **About Remote Technologies Incorporated (RTI)**

Remote Technologies Incorporated (RTI) is a leading control systems manufacturer offering innovative, sophisticated, and user-friendly devices for professionally installed electronic systems. The company's wide array of award-winning handheld and in-wall universal controllers, central processors, audio distribution systems, and accessories are marketed exclusively through a worldwide network of professional integrators. For complete control and monitoring over electronic systems from virtually anywhere in the world, the power of RTI will soon be available on the iPhone®, iPod touch®, and iPad® through the company's RTiPanel application, just as the award-winning RTI Virtual Panel program offers access and control via any PC running Microsoft® Windows®. All RTI solutions are programmed through the company's world-renowned Integration Designer® software, easily allowing dealers to provide a completely customizable user interface for intuitive command over the entire electronics system.

Founded in 1992 with a committed focus on the custom installation market, RTI offers a number of award-winning support and incentive programs to its dealers, including educational opportunities through the Advanced Control University (ACU), and the popular Control Bucks and Dealer Accommodation programs. In addition, through RTI's Integration Partner Program, the company has reached out to manufacturers across the industry to ensure that RTI products integrate seamlessly with a wide variety of components and systems.

Additional information on RTI and its innovative control solutions is available at [www.rticorp.com](http://www.rticorp.com).

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