

## 2010 CEDIA EXPO New Courses!

Course Name	Course Code	Day	Start	Finish
Hands-On Training for Renovation, Repair, and Painting	EPAHO	Saturday	8:00 AM	12:00 PM
Hands-On Training for Renovation, Repair, and Painting	EPAHO	Saturday	1:00 PM	5:00 PM
Howdy Partner: How to Collaborate with a Security Integrator	ESA001	Wednesday	9:00 AM	10:30 AM
The Goose That Lays The Golden Egg: Secrets to Awesome Recurring Revenue	ESA002	Friday	11:00 AM	12:30 PM
Going Mobile: New Mobile Connections to Security Systems & Business Info	ESA003	Saturday	10:00 AM	11:30 AM
Building a Workforce - Employee Development	ESB078	Saturday	8:00 AM	9:30 AM
A Simple Guide to Turning a Profit as an Electronic Systems Contractor Workshop	ESB095	Wednesday	9:00 AM	5:00 PM
Sell...More...Effectively	ESCR065	Friday	9:00 AM	10:30 AM
Grow Your Business Green	ESCR067	Saturday	10:00 AM	11:30 AM
Social Networking: Get with the Program	ESCR099	Wednesday	9:00 AM	12:00 PM
Managing Successful Business Connections	ESCR231	Wednesday	1:00 PM	4:00 PM
Designing Residential Energy Management Systems	ESD013	Thursday	9:00 AM	12:00 PM
The Future Opportunities of Residential Communications	ESD014	Saturday	1:00 PM	3:00 PM
Integrating Smart Glass Technology for Lifestyle Enhancement and Energy Savings	ESD016	Saturday	10:00 AM	11:30 AM
Digital Home Health: What it is and How it Affects Us All	ESD018	Friday	2:00 PM	4:00 PM
The Future of Home Entertainment	ESD021	Thursday	11:00 AM	1:00 PM
The Best Seat in the House - The Production (and Reproduction) of Sporting Event Surround Sound Workshop	ESD025	Thursday	9:00 AM	1:00 PM
The Best Seat in the House - The Production (and Reproduction) of Sporting Event Surround Sound Workshop	ESD025	Thursday	2:00 PM	6:00 PM
Acoustic Isolation and Noise Control	ESD026	Thursday	2:00 PM	5:00 PM
Designing and Installing Photovoltaic Solar Power Systems	ESD034	Friday	10:00 AM	1:00 PM
Acoustics 101 - An Introduction to How Sound Works in the Real World	ESD035	Saturday	1:00 PM	4:00 PM
Acoustics 101 - An Introduction to How Sound Works in the Real World	ESD035	Thursday	9:00 AM	12:00 PM
Lighting Design - The Finishing Touch on a Great Theater Project	ESD041	Friday	1:00 PM	2:30 PM
Lighting Design - The Finishing Touch on a Great Theater Project	ESD041	Saturday	11:00 AM	12:30 PM
Understanding Sustainable Building Programs and Certifications	ESD055	Friday	3:00 PM	4:00 PM
HDMI Troubleshooting	EST056	Friday	9:00 AM	12:00 PM
HDMI Troubleshooting	EST056	Thursday	2:00 PM	5:00 PM
Wireless Network Technologies *Hands On*	EST253	Thursday	9:00 AM	1:00 PM
Advanced Networking *Hands On*	EST333	Saturday	1:00 PM	5:00 PM
Networking & IP Workshop for Integrators	EST350	Wednesday	9:00 AM	5:00 PM
Getting Into the Commercial Business	INCO001	Thursday	10:00 AM	11:30 AM
Selling, Designing, and Installing Commercial A/V Projects	INCO002	Friday	2:00 PM	3:30 PM