



Make the Connection: Establishing Business Relationships with Industry Partners

Lasting business relationships take time to develop and skill to maintain, yet having a network of skilled professionals provides your client with assurance and sets you apart from your competition. ROIs taking this course will discover the “ins” and “outs” of making connections that matter by exploring connection basics, benefits, and how these partners interact. This 30-minute course will provide the tools to help you determine with whom you want to initiate a business connection, why to partner with specific trades, and ways to keep the lines of communication open. Discussion will also include a dive into good connections, bad connections, and ideas on creative ways to bring the project to completion.

View webinar [here](#).

This webinar was marketed to industry partners.